



CubiScan® 150 Case Study

Howard Miller® – Quest for Perfection

Howard Miller has been creating fine clocks since 1926. Over the years, Howard Miller has strived to bring its customers the best in quality timepieces, eventually expanding from the art of clock making to include collector's cabinets and other furniture.

Howard Miller has earned the title of "World's Largest Grandfather Clock Manufacturer."

Located in Zeeland, Michigan, Howard Miller manages over 1,000 SKUs. Howard Miller believes in doing business a certain way, with incomparable workmanship, unsurpassed quality, and a quest for perfection. This type of ingenuity and precision has been endorsed by their customers for over 90 years. To help maintain this high standard, Howard Miller purchased a dimensioning device so that they could establish a better flow throughout their distribution center, ultimately achieving greater productivity and efficiency, plus reduced shipping charges.

Manual Guesswork vs Precise Cubing

As a UPS® CTP customer, Howard Miller needed accurate cube data to ship its durable, yet elegant products. Without a dimensioning and weighing system, shipping quickly and accurately becomes guesswork. Shipping costs are increasingly difficult to calculate without reliable and accurate cube data. Shipping chargebacks from ground carriers are a costly and unpleasant surprise that chip away at the bottom line. Solid cube data can help shippers avoid and reduce these chargebacks. To select better packaging and correct shipping costs, Howard Miller turned to the CubiScan 150.

It's Never Too Late to Start Dimensioning

These days, being close isn't enough. With the CubiScan 150, you can expect accuracy to within 0.1 of an inch. According to the Material Operations Manager of Howard Miller, Doug Dysktra, "Incorrect dimension information leads to expensive and unnecessary shipping



costs.” Correct dimension information is everything—especially when shipping large and delicate objects like handcrafted clocks. Doug explains, “We needed a CubiScan to scan the sizes of all the clocks we ship out via UPS and FedEx.” Paying for an extra inch here or there may not seem like much, until it all starts to add up.



Howard Miller has been using their CubiScan 150 to cut shipping costs and improve efficiency throughout their warehousing and shipping sectors. With accurate dimension data gathered using their cubing device, Howard Miller was able to become more efficient and productive, while simultaneously saving on shipping costs.

CubiScan 150 – Strengthens Efficiency

The CubiScan 150 is a robust dimensioning device that is used in multiple applications. Quickly,

consistently, and accurately gathering data using the CubiScan 150 is easy, even with large or heavy packages. With a max measurement range of 39 x 40 x 48 inches and a weight capacity of 150 lbs, the CubiScan 150 can handle almost anything you throw at it, with an accuracy of 0.1 inches. Bring the packages to the CubiScan, or take the CubiScan to the packages! Don’t miss out; see just how much the CubiScan 150 can save you.



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